

Change = Opportunity

Turning the Legal Services Act and OFR to advantage

SIFA / 360 Legal Group roadshows
January and February 2012
Valid for 2 hours' Law Society CPD



About the roadshows

The key to compliance with Outcomes Focused Regulation is management systems and controls, which are also what solicitors need in order to be competitive in the post-Legal Services Act environment. Quality accreditations are not the whole answer and COLP and COFA bear only part of the responsibility. Firms also need to set about differentiating their client proposition.

The programme

- 14.00 Registration and coffee
- 14.15 Introduction: Ian Muirhead, SIFA
- 14.20 Viv Williams, Chief Executive, 360 Legal Group
Did Charles Darwin get it right? "In the struggle for survival, the fittest win at the expense of their rivals because they succeed in adapting themselves best to their environment". Private Equity has arrived in the legal market place. What are the implications and opportunities for your firm?
- 14.50 Stuart Bushell, Legal Affairs Director, SIFA (former Director of the Law Society)
"The practicalities of Outcomes Focused Regulation and the role of COLP and COFA" The systems and controls required by firms' management to demonstrate a compliant culture and the precedents needed to provide an audit trail for the regulator
- 15.35 Tea/ coffee break
- 15.55 Ian Muirhead, Solicitor, Managing Director, SIFA
"Business models for the future and the role of the trusted adviser"
Alternative Business Structures, hub-and-spoke, joint ventures and strategic relationships as means of providing an holistic service to attract and retain clients
- 16.35 Close

Venues and dates

Tuesday 17 January
M&G, Laurence Pountney Hill,
London EC4

Thursday 19 January
Newmarket racecourse

Tuesday 24 January
Reebok Stadium,
Bolton

Wednesday 25 January
Oulton Hall,
Leeds

Tuesday 31 January
Sandy Park,
Exeter

Thursday 2 February
Tortworth Court,
Wotton-under-Edge, Glos

Tuesday 7 February
Hilton Hotel,
East Midlands Airport

How to book

Book at: www.sifa-centre.info
(COLP & COFA Support Service)
or use the paper application form.

**The cost is £50 (inc VAT)
per delegate**